



TAKE SOLUTIONS LTD
Regd. Office : 8b, Adyar Club Gate Road, Chennai 600 028
www.takesolutions.com

PART I

Statement of Consolidated Audited Results for the Year ended March 31, 2013

(₹ In Lakhs except per share data)

| Particulars | Quarter Ended | | | Year Ended | |
|---|----------------|-------------------|----------------|----------------|----------------|
| | March 31, 2013 | December 31, 2012 | March 31, 2012 | March 31, 2013 | March 31, 2012 |
| | UnAudited | UnAudited | UnAudited | Audited | Audited |
| 1. Income from Operations | | | | | |
| Net Sales/Income from Operations | | | | | |
| Total Income from operations (net) | 19528.57 | 20713.82 | 19273.20 | 83197.23 | 70366.01 |
| 2. Expenses | 19528.57 | 20713.82 | 19273.20 | 83197.23 | 70366.01 |
| a. Cost of Goods Sold & Other Direct Cost | | | | | |
| b. Employee benefits expense | 5777.67 | 6536.67 | 6897.38 | 26451.85 | 24483.45 |
| c. Depreciation and amortisation expense | 5719.78 | 5672.88 | 4648.08 | 22494.01 | 18203.67 |
| d. Other expenses | 1387.63 | 1278.63 | 812.07 | 4637.44 | 2667.20 |
| Total Expenses | 4354.61 | 4679.04 | 4161.83 | 18110.54 | 13169.67 |
| 3. Profit/(Loss) from Operations before Other Income, finance cost and exceptional items (1-2) | 17239.69 | 18167.22 | 16519.36 | 71693.84 | 58523.99 |
| 4. Other Income | 2288.88 | 2546.60 | 2753.84 | 11503.39 | 11842.02 |
| 5. Profit /(Loss) from ordinary activities before finance costs and exceptional items(3+4) | 21.10 | 147.14 | 788.48 | 664.42 | 1514.92 |
| 6. Finance costs | 2309.98 | 2693.74 | 3542.32 | 12167.81 | 13356.94 |
| 7.Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5+6) | 259.55 | 339.58 | 714.49 | 1438.34 | 1828.23 |
| 8.Exceptional items | 2050.43 | 2354.16 | 2827.83 | 10729.47 | 11528.71 |
| 9. Profit/(Loss) from ordinary activities before tax (7+8) | - | - | - | - | - |
| 10. Tax expense | 2050.43 | 2354.16 | 2827.83 | 10729.47 | 11528.71 |
| 11. Net Profit/(Loss) from ordinary activities after tax (9+10) | 294.44 | 411.96 | 220.06 | 1818.92 | 2112.85 |
| 12. Extraordinary items (net of tax expense) | 1755.99 | 1942.20 | 2607.77 | 8910.55 | 9415.86 |
| 13. Net Profit/(Loss) for the Period before Minority Interest (11+12) | 1755.99 | 1942.20 | 2607.77 | 8910.55 | 9415.86 |
| 14. Minority Interest | 217.97 | 162.76 | 353.52 | 963.54 | 857.99 |
| 15. Net Profit/(Loss) for the Period after Minority Interest (13+14) | 1538.02 | 1779.44 | 2254.25 | 7947.01 | 8557.87 |
| 16.Paid up equity share capital (Face value of Re 1/-) | 1200.00 | 1200.00 | 1200.00 | 1200.00 | 1200.00 |
| 17. Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year | | | | | |
| 18. i. Earnings per share (before and after extraordinary items) (Par Value of Re 1/- each, not annualised) | | | | 40841.66 | 32995.33 |
| (a) Basic | | | | | |
| (b) Diluted | 1.28 | 1.48 | 1.88 | 6.62 | 7.13 |
| 19. Dividend Per Share (par value of ₹1/- each) | 1.28 | 1.48 | 1.87 | 6.61 | 7.11 |
| Final Dividend | - | - | - | 0.40 | 1.00 |
| Dividend Percentage | - | - | - | 40.00 | 100.00 |
| Interim Dividend | - | 0.30 | - | 0.60 | - |
| Dividend Percentage | - | 30.00 | - | 60.00 | - |

PART II

Select Information for the Year ended March 31, 2013

| Particulars | Quarter Ended | | | Year Ended | |
|--|----------------|-------------------|----------------|----------------|----------------|
| | March 31, 2013 | December 31, 2012 | March 31, 2012 | March 31, 2013 | March 31, 2012 |
| | | | | | |
| A. PARTICULARS OF SHAREHOLDING | | | | | |
| 1 Public shareholding | | | | | |
| - Number of shares | 45,065,799 | 45,102,513 | 50,997,904 | 45,065,799 | 50,997,904 |
| - Percentage of share holding | 36.82 | 36.85 | 41.66 | 36.82 | 41.66 |
| 2 Promoters and Promoter Group Shareholding | | | | | |
| a) Pledged/ Encumbered | | | | | |
| - Number of Shares | - | - | - | - | - |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | - | - | - | - | - |
| - Percentage of shares (as a % of the total share capital of the company) | - | - | - | - | - |
| b) Non-Encumbered | | | | | |
| - Number of Shares | 77,334,201 | 77,297,487 | 71,402,096 | 77,334,201 | 71,402,096 |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| - Percentage of shares (as a % of the total share capital of the company) | 63.18 | 63.15 | 58.34 | 63.18 | 58.34 |



| B. INVESTOR COMPLAINTS | | Quarter Ended March 31, 2013 |
|--|--|------------------------------|
| Pending at the beginning of the quarter | | Nil |
| Received during the quarter | | 7 |
| Disposed off during the quarter | | 7 |
| Remaining unresolved at the end of the quarter | | Nil |

| (₹ In Lakhs) | | |
|--|----------------------|----------------------|
| Consolidated Statement of Assets and Liabilities | As at March 31, 2013 | As at March 31, 2012 |
| | Audited | Audited |
| A. EQUITY AND LIABILITIES | | |
| 1. Shareholders' funds | | |
| (a) Share capital | 1200.00 | 1200.00 |
| (b) Reserves and Surplus | 40841.66 | 32995.33 |
| Sub-total - Shareholders' funds | 42041.66 | 34195.33 |
| 2. Minority Interest | 4568.90 | 3761.61 |
| 3. Non-current liabilities | | |
| (a) Long-term borrowings | 8297.87 | 12346.11 |
| (b) Deferred tax liabilities (net) | 2318.88 | 1502.86 |
| (c) Other long-term liabilities | 68.50 | 70.61 |
| (d) Long-term provisions | 590.91 | 412.35 |
| Sub-total - Non-current liabilities | 11276.16 | 14331.93 |
| 4. Current liabilities | | |
| (a) Short-term borrowings | 8650.38 | 3919.30 |
| (b) Trade payables | 7494.60 | 5446.42 |
| (c) Other current liabilities | 7092.66 | 8835.20 |
| (d) Short-term provisions | 2554.24 | 3575.74 |
| Sub-total - Current liabilities | 25791.88 | 21776.66 |
| TOTAL - EQUITY AND LIABILITIES | 83678.60 | 74065.53 |
| B ASSETS | | |
| 1 Non-current assets | | |
| (a) Fixed assets | 17111.63 | 14096.40 |
| (b) Goodwill on consolidation | 20065.48 | 19885.59 |
| (c) Non-current investments | 0.00 | 0.00 |
| (d) Deferred tax assets (Net) | 10.60 | 10.44 |
| (e) Long-term loans and advances | 468.95 | 439.88 |
| (f) Other Non current assets | 0.00 | 199.20 |
| Sub-total - Non-current assets | 37656.66 | 34631.51 |
| 2 Current assets | | |
| (a) Current investments | 5016.00 | 5016.00 |
| (b) Inventories | 1546.75 | 1814.52 |
| (c) Trade receivables | 22458.08 | 15879.08 |
| (d) Cash and cash equivalents | 7607.77 | 5953.96 |
| (e) Short-term loans and advances | 9146.75 | 9986.60 |
| (f) Other current assets | 246.59 | 783.86 |
| Sub-total - Current assets | 46021.94 | 39434.02 |
| TOTAL - ASSETS | 83678.60 | 74065.53 |

| Segment Wise Revenue and Results | | | | | |
|--|-----------------|-------------------|-----------------|-----------------|-----------------|
| Primary Segment Information | | | | | |
| | Quarter Ended | | | Year Ended | |
| | March 31, 2013 | December 31, 2012 | March 31, 2012 | March 31, 2013 | March 31, 2012 |
| | UnAudited | UnAudited | UnAudited | Audited | Audited |
| 1. Segment Revenue | | | | | |
| (a) Software Products & Consultancy Services | 15642.55 | 16718.39 | 15800.86 | 67079.29 | 49523.95 |
| (b) E Business Solutions | 3815.65 | 3362.71 | 3287.01 | 14762.36 | 18354.21 |
| (c) Others | 70.37 | 632.72 | 185.33 | 1355.58 | 2487.85 |
| Total | 19528.57 | 20713.82 | 19273.20 | 83197.23 | 70366.01 |
| Less: Inter Segment Revenue | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Net sales/Income From Operations | 19528.57 | 20713.82 | 19273.20 | 83197.23 | 70366.01 |
| 2. Segment Results | | | | | |
| (a) Software Products & Consultancy Services | 6645.04 | 7212.21 | 6097.30 | 28465.94 | 20553.81 |
| (b) E Business Solutions | 749.56 | 654.27 | 637.66 | 3225.57 | 4936.82 |
| (c) Others | 7.19 | 49.75 | 14.23 | 149.38 | 308.47 |
| Total | 7401.79 | 7916.23 | 6749.19 | 31840.89 | 25799.10 |
| Less: (i) Finance cost | 259.55 | 339.58 | 714.49 | 1438.34 | 1828.23 |
| (ii) Other Un-allocable Expenditure net off Un-allocable Income | 5091.81 | 5222.49 | 3206.87 | 19,673.08 | 12,442.16 |
| Profit Before Tax & Minority Interest | 2,050.43 | 2354.16 | 2827.83 | 10729.47 | 11528.71 |

Segregation of assets, liabilities, depreciation and other non-cash expenses into various primary segments has not been carried out as the assets are used interchangeably between segments. Accordingly, no disclosure relating to segmental assets and liabilities has been made.



Notes:

1. The Consolidated Financial Statements are prepared in accordance with the principles and procedures for the preparation and presentation of Consolidated Financial Statements as set out in the Accounting Standard 21 on Consolidated Financial Statements mandated by Rule 3 of the Companies (Accounting Standards) Rules, 2006. The Financial Statements of the Parent Company and its subsidiaries have been combined on a line by line basis by adding together the book values of the items of assets, liabilities, income and expenses after eliminating intra-group balances, transactions and resulting unrealised gains/losses. The Consolidated Financial Statements are prepared by applying uniform accounting policies.
2. The Consolidated and Standalone Financial Results for the year ended March 31, 2013 have been reviewed by the Audit Committee on May 23, 2013 and approved by the Board of Directors ("the Board") at its meeting held on May 24, 2013. The Statutory auditors have expressed an unqualified audit opinion. The information presented above is extracted from the audited financials statements as stated above. Both the Consolidated and Standalone Financial Results have been submitted to the Bombay Stock Exchange Limited (BSE) and National Stock Exchange of India Limited (NSE), where the equity shares of the Company are listed.
3. The Standalone Financial Results and the Consolidated Financial Results for the year ended March 31, 2013 are available on the Company's website (www.takesolutions.com) and the website of BSE (www.bseindia.com) and NSE (www.nseindia.com).
4. In accordance with the Institute of Chartered Accountants of India (ICAI) guidelines, the weighted average number of shares held by TAKE Solutions Limited ESOP Trust have been reduced from the weighted average equity shares outstanding for computing basic and diluted earnings per share.
- 5 a) Item of Expenditure exceeding 10% of total expenditure (Rs. in Lakhs) for TAKE Solutions Limited and its Subsidiaries

| Particulars | Quarter Ended | | | Year Ended | |
|-------------------------------|----------------|-------------------|----------------|----------------|----------------|
| | March 31, 2013 | December 31, 2012 | March 31, 2012 | March 31, 2013 | March 31, 2012 |
| | UnAudited | UnAudited | UnAudited | Audited | Audited |
| Software Development Expenses | 2656.63 | 3258.59 | 3352.48 | 13762.21 | 10555.78 |
| Other Direct Costs | 3121.04 | 3278.08 | 3544.90 | 12689.64 | 13927.67 |

- 5 b) Item of Expenditure exceeding 10% of total expenditure (Rs. in Lakhs) for TAKE Solutions Limited

| Particulars | Quarter Ended | | | Year Ended | |
|-------------------------------|----------------|-------------------|----------------|----------------|----------------|
| | March 31, 2013 | December 31, 2012 | March 31, 2012 | March 31, 2013 | March 31, 2012 |
| | UnAudited | UnAudited | UnAudited | Audited | Audited |
| Software Development Expenses | 56.57 | 38.62 | 31.63 | 166.44 | 119.02 |
| Other Direct Costs | 34.40 | 118.30 | 65.78 | 237.94 | 498.34 |

6. Previous Period figures have been regrouped wherever necessary to conform with the current period presentation.
7. Financial Results of TAKE Solutions Limited (Standalone Information)

| Particulars | Quarter Ended | | | Year Ended | |
|--------------------------------------|----------------|-------------------|----------------|----------------|----------------|
| | March 31, 2013 | December 31, 2012 | March 31, 2012 | March 31, 2013 | March 31, 2012 |
| | UnAudited | UnAudited | UnAudited | Audited | Audited |
| 1. Net Sales/ Income from Operations | 822.73 | 682.72 | 628.85 | 2951.50 | 3840.75 |
| 2. Other Income | 580.61 | 1147.08 | 451.79 | 4117.75 | 3821.13 |
| 3. Profit before Tax | 643.73 | 1117.44 | (366.80) | 3829.62 | 3868.30 |
| 4. Profit after Tax | 574.67 | 1070.88 | (287.41) | 3664.42 | 3507.01 |

8. The Board of Directors has recommended a final dividend of 40% (₹0.40 per equity share) for the year ended March 31, 2013.
9. Figures for the quarter ended March 31, 2013 and March 31, 2012 are the balancing figures between audited figures in respect of the full financial year and published year to date figures upto the third quarter of the relevant financial year.



For and on Behalf of the Board of Directors

Srinivasan H.R.

Srinivasan.H.R
Managing Director

Place: Chennai
Date: May 24, 2013