

## TAKE SOLUTIONS LTD

Regd. Office : No. 76, Venkatakrishna Road Raja Annamalaipuram, Chennai – 600 028, Tamil Nadu.

www.takesolutions.com

## AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED

(Rs. In Lakhs)

| Particulars  | Standalone Financials |                   | Consolidated Financials |                   |
|--|-----------------------|-------------------|-------------------------|-------------------|
|  | March 31,<br>2010     | March 31,<br>2009 | March 31,<br>2010       | March 31,<br>2009 |
|  | Audited               | Audited           | Audited                 | Audited           |
| 1. Net Sales/Income from Operations  | 4699.61               | 5899.00           | 35177.30                | 33543.47          |
| 2. Other Income  | 857.43                | 121.61            | 1463.84                 | 492.45            |
| 3. Total Income (1+2)  | 5557.04               | 6020.61           | 36641.14                | 34035.92          |
| Expenditure  |                       |                   |                         |                   |
| a. Staff Cost  | 985.37                | 1287.54           | 14160.47                | 11070.54          |
| b. Cost of Goods Sold & Other Direct Cost  | 535.85                | 1343.86           | 9382.71                 | 10379.92          |
| c. Operations & Other Expenses   | 1198.73               | 1279.23           | 5961.66                 | 5035.98           |
| d. Amortisation  | 498.89                | 590.23            | 1803.34                 | 1354.97           |
| 4. Total Expenditure   | 3218.84               | 4500.86           | 31308.18                | 27841.41          |
| 5. Interest  | 355.24                | 140.08            | 389.98                  | 177.98            |
| 6. Depreciation  | 114.00                | 90.89             | 427.65                  | 339.83            |
| 7. Foreign Exchange (Gain) /Loss - Net   | 385.91                | (246.54)          | 462.09                  | (273.26)          |
| 8. Profit before Tax & Minority Interest [3-4-5-6-7]                                   | 1483.05               | 1535.32           | 4053.24                 | 5949.96           |
| 9. Provision for Taxation  | 335.02                | 261.33            | 424.60                  | 546.15            |
| 10. Net Profit after Tax before Minority Interest [8-9]                                | 1148.03               | 1273.99           | 3628.64                 | 5403.81           |
| 11. Minority Interest  | 0.00                  | 0.00              | 386.00                  | 114.95            |
| 12. Net Profit after Tax & Minority Interest [10-11]                                   | 1148.03               | 1273.99           | 3242.64                 | 5288.86           |
| 13. Paid up Equity Share Capital (at par value of Re. 1/- each)                        | 1200.00               | 1200.00           | 1200.00                 | 1200.00           |
| 14. Reserves excluding revaluation Reserves  | 24544.77              | 22686.08          | 35378.23                | 35636.64          |
| 15. Basic Earnings Per Share   | 0.96                  | 1.06              | 2.70                    | 4.44              |
| 16. Diluted Earnings Per Share   | 7,10,100              | 157.55            | Canal Co.               |                   |
|  | 0.95                  | 1.06              | 2.70                    | 4.44              |
| 17. Dividend Per Share (par value of Re. 1/- each)                                     | 0.00                  | 0.00              | 0.00                    | 0.00              |
| Final Dividend on Equity Shares  | 0.20                  | 0.20              | 0.20                    | 0.20              |
| Equity Dividend Percentage   | 20.00                 | 20.00             | 20.00                   | 20.00             |
| Preference Dividend Per Share  | 0.18                  | 0.50              | 0.18                    | 0.50              |
| Preference Dividend Percentage   | 5.00                  | 5.00              | 5.00                    | 5.00              |
| 18. Aggregate of Public Shareholding   |                       |                   |                         |                   |
| No. of Shares  | 51007904              | 51007904          | 51007904                | 51007904          |
| Percentage of shareholding   | 41.67                 | 41.67             | 41.67                   | 41.67             |
| 19. Promoters and Promoter Group Shareholding  |                       |                   |                         |                   |
| Pledged/ Encumbered  |                       |                   |                         |                   |
| Number of Shares   |                       | -                 | -                       |                   |
| Percentage of shares (as a % of the total shareholding of promoter and promoter group) |                       |                   |                         |                   |
| Percentage of shares (as a % of the total share capital of the company)                |                       | -                 |                         |                   |
| Non-Encumbered   |                       |                   |                         |                   |
| Number of Shares   | 71392096              | 71392096          | 71392096                | 71392096          |
| Percentage of shares (as a % of the total shareholding of promoter and promoter group) |                       |                   | IF I                    |                   |
|  | 100.00                | 100.00            | 100.00                  | 100.00            |
| Percentage of shares (as a % of the total share capital of the company)                | 58.33                 | 58.33             | 58.33                   | 58.33             |





|   | (Rs. I                 | n Lakhs)                 |
|---|------------------------|--------------------------|
|   | Standalone             | Financials               |
|   | March 31,<br>2010      | March 31,<br>2009        |
| 1. Segment Revenue  | Audited                | Audited                  |
| (a) Software Products & Services                                | 4226.76                | 5288.09                  |
| (b) IT Infrastructure & Support Services                        | 472.85                 | 610.9                    |
| Total   | 4699.61                | 5899.00                  |
| Less: Inter Segment Revenue                                     |                        |                          |
| Net sales/Income From Operations                                | 4699.61                | 5899.00                  |
| 2. Segment Results  |                        |                          |
| (a) Software Products & Consultancy Services                    | 1686.91                | 1970.03                  |
| (b) IT Infrastructure & Support Services                        | 29.26                  | 31.15                    |
| Total   | 1716.17                | 2001.20                  |
| Less: (i) Interest  | 355.24                 | 140.08                   |
| (ii) Other Un-allocable Expenditure net off Un-allocable Income | (122.12)               | 325.80                   |
| Profit Before Tax   | 1483.05                | 1535.32                  |
|   | (Rs. I<br>Consolidated | n Lakhs)<br>l Financials |
|   | March 31,<br>2010      | March 31,<br>2009        |
| 1. Segment Revenue  | Audited                | Audited                  |
| (a) Software Products & Consultancy Services                    | 31442.65               | 29994.50                 |
| (b) E Business Solutions  | 3261.80                | 2938.00                  |
| (c) Others  | 472.85                 | 610.9                    |
| Total   | 35177.30               | 33543.4                  |
| Less: Inter Segment Revenue                                     |                        |                          |
| Net sales/Income From Operations                                | 35177.30               | 33543.4                  |
| 2. Segment Results  |                        |                          |
| (a) Software Products & Consultancy Services                    | 9672.36                | 10545.79                 |
| (b) E Business Solutions  | 129.15                 | 161.10                   |
| (c) Others  | 29.26                  | 31.15                    |
| Total   | 9830.77                | 10738.04                 |
| Less: (i) Interest  | 389.98                 | 177.98                   |
| (ii) Other Un-allocable Expenditure net off Un-allocable Income | 5387.55                | 4610.10                  |
| Profit Before Tax & Minority Interest                           | 4053.24                | 5949.90                  |

Segregation of assets, liabilities, depreciation and other non-cash expenses into various primary segments has not been carried out as the assets are used interchangeably between segments. Accordingly, no disclosure relating to segmental assets and liabilities has been made.

CHENNAI)

## Note

- 1. The Consolidated Financial Statements are prepared in accordance with the principles and procedures for the preparation and presentation of Consolidated Financial Statements as set out in the Accounting Standard on Consolidated Financial Statements mandated by Rule 3 of the Companies (Accounting Standards) Rules, 2006. The Financial Statements of the parent Company and its subsidiaries have been combined on a line by line basis by adding together the book values of the items of assets, liabilities, income and expenses after eliminating intra-group balances, transactions and resulting unrealised gains/losses. The Consolidated Financial Statements are prepared by applying uniform accounting policy.
- 2. The Consolidated and Standalone Audited Financial Statements for the Year ended March 31, 2010 have been reviewed by the Audit Committee on May 21, 2010 and approved by the Board of Directors ("the Board") at its meeting held on May 21, 2010. The Statutory Auditors have expressed an unqualified audit opinion. The information presented above is extracted from the audited financial statements as stated. Both the Consolidated and Standalone Financial Results have been submitted to the Bombay Stock Exchange Limited (BSE) and National Stock Exchange of India Limited (NSE), where the equity shares of the Company are listed.
- The Standalone Financial Results and the Consolidated Financial Results for the year ended March 31, 2010 are available on the Company's website (www.takesolutions.com) and the website of BSE (www.bseindia.com) and NSE (www.nseindia.com).
- 4. In accordance with the Institute of Chartered Accountants of India (ICAI) guidelines, the weighted average number of shares held by TAKE Solutions ESOP Trust have been reduced from the weighted average equity shares outstanding for computing basic and diluted earnings per share.
- The Company has granted 984,000 options, net of recall, to the employees under the ESOP Scheme 2007 and 295,200 options have got vested during the year.
- 6. The Company has adopted the Principles of Accounting Standard 30 "Financial Instruments Recognition and Measurement" in respect of its derivative financial instruments. The company has designated the outstanding forward exchange contract as Cash Flow Hedges. As of March 31, 2010 the company has retained the Mark to Market (MTM) Losses of Rs. 643.53 Lakhs relating to derivative financial instruments that are designated as effective Cash Flow Hedges to "Hedging Reserve Account". This Loss would be recognised in the Income Statement when the underlying forecast transactions occur.

7. a) Item of Expenditure exceeding 10% of total expenditure (Rs. in Lakhs) for Standalone TAKE Solutions Limited

| Particulars                            | Year Ended March 31, 2010 | Year Ended<br>March 31,<br>2009<br>Audited |
|--|---------------------------|--|
|  | Audited                   |  |
| Software Development Expenses          | 92.26                     | 764.12                                     |
| Cost of Goods Sold & Other Direct Cost | 443.59                    | 579.74                                     |

b) Item of Expenditure exceeding 10% of total expenditure (Rs. in Lakhs) for TAKE Solutions Limited and its Subsidiaries

| Particulars                            | Year Ended        | Year Ended<br>March 31,<br>2009 |
|--|-------------------|---------------------------------|
|  | March 31,<br>2010 |                                 |
|  | Audited           | Audited                         |
| Software Development Expenses          | 5799.74           | 7017.03                         |
| Cost of Goods Sold & Other Direct Cost | 3582.97           | 3362.89                         |

- 8. The Board of Directors at its Meeting held on May 21, 2010 has recommended a final Dividend of Re. 0.20 per equity share for fiscal 2010. The payment is subject to approval of the shareholders in the ensuing Annual General Meeting of the Company.
- 9. During the year, the company has invested Rs. 99,000 representing 99% stake in TAKE Solutions Global LLP, which is registered with SEZ, Chennai, India.
- 10. During the year, the company has sold its entire holding in TAKE United Sdn. Bhd for a total consideration of Rs. 28,875,084 and the profit on disposal of investments recognised by the company in other income thereon is Rs. 2,386,503.
- 11. Previous year figures have been regrouped wherever necessary to confirm with the current period presentation.
- 12. Information on Investor Complaints pursuant to Clause 41 of the Listing Agreement for the Quarter ended March 31, 2010

| Nature of Complaints received                         | Opening | Received | Disposed | Closing Balance |
|---|---------|----------|----------|-----------------|
| IPO related   | 1       | 0        | 0        | 1*              |
| Non Receipt of Dividend Warrants & Share Certificates | 0       | 3        | 3        | 0               |

\* Consumer Dispute Redressal Forum case subjudice and hence treated pending, awaiting judgement We also confirm that no complaints remain unattended / pending for more than 30 days.

NoFor and on Behalf of the Board of Directors

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S. Sridharan Managing Director

Place: Chennai Date: May 21, 2010