



ALL HANDS ON DECK

Q2 FY22 Earnings Release

Quarter & Half-year Ended
September 30, 2021

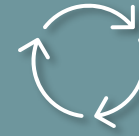
Business Highlights



5 NEW LOGOS
added to our clientele



5 New Wins
USD 1 - 5 Mn



**2 Successful
Recompete Wins**
from Federal
clients



Significant Wins
across the
technology services
vertical

Half-Yearly Performance



Q2 FY22	74.10
Period Average Rate	
	74.28
Period Closing Rate	

Q1 FY22	73.84
Period Average Rate	
	74.35
Period Closing Rate	

Q2 FY21	74.32
Period Average Rate	
	73.70
Period Closing Rate	

Total Revenue (INR Millions)



Total Revenue (USD Millions)



EBITDA (INR Millions)



EBITDA (USD Millions)



Significant Y-o-Y Growth of Revenue and EBITDA

Quarterly Performance



Dollar Rates

Q2 FY22	74.10
Period Average Rate	
Q1 FY22	74.28
Period Closing Rate	

Q1 FY22	73.84
Period Average Rate	
Q2 FY21	74.35
Period Closing Rate	

Q2 FY21	74.32
Period Average Rate	
Q1 FY21	73.70
Period Closing Rate	

Total Revenue (INR Millions)



Total Revenue (USD Millions)



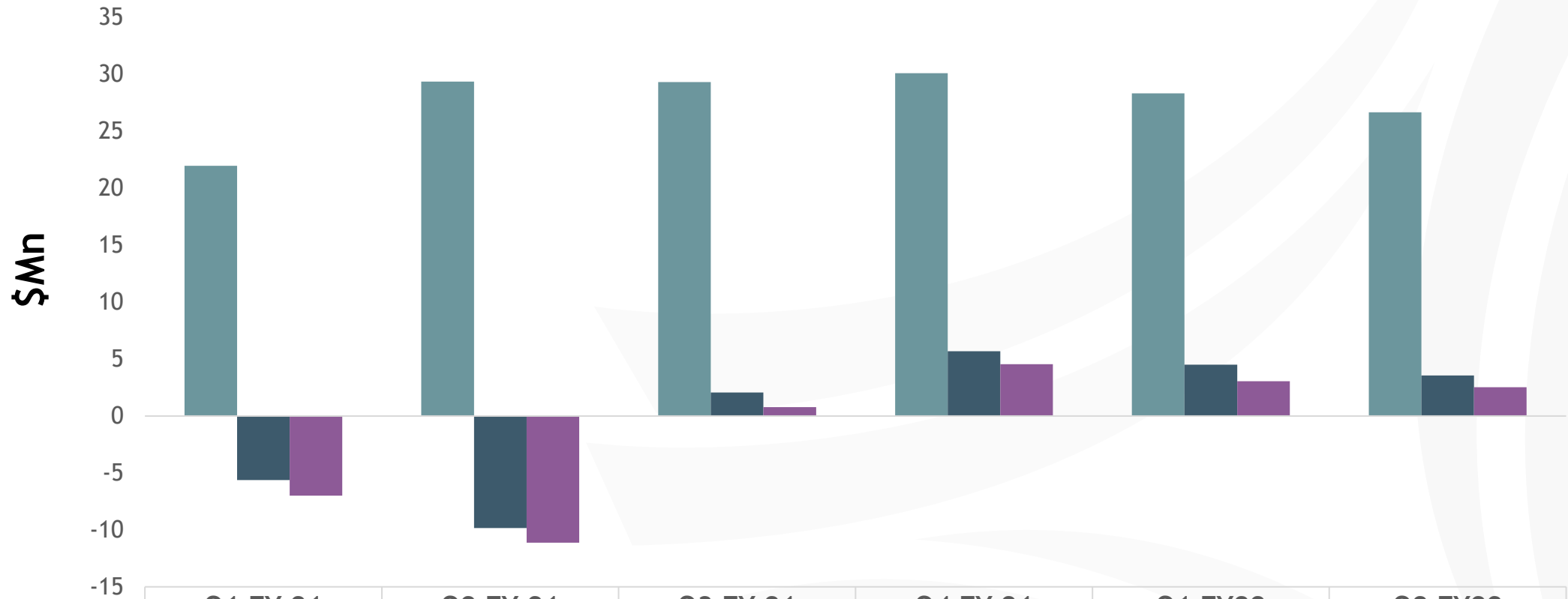
EBITDA (INR Millions)



EBITDA (USD Millions)



Financial Performance of Last Six Quarters



	Q1 FY 21	Q2 FY 21	Q3 FY 21	Q4 FY 21	Q1 FY22	Q2 FY22
■ Revenue	21.96	29.34	29.31	30.09	28.32	26.64
■ EBITDA	-5.64	-9.85	2.05	5.68	4.49	3.55
■ Op. Cash Profit	-6.99	-11.12	0.78	4.54	3.04	2.52

Profit & Loss account

All figures in USD Mn

Particulars	FY 21	Q1 FY 22	Q2 FY22	H1 FY 22
Revenue from Operations	104.3	28.3	26.64	55.0
Other Income	1.6	0.3	0.31	0.7
Total Income	105.9	28.7	26.95	55.6
Expenses				
Cost of Revenue	25.4	8.2	7.0	15.2
Employee benefits expenses	63.9	12.6	12.8	25.4
Finance Costs	5.0	1.5	1.0	2.5
Depreciation and amortisation	15.6	3.4	3.5	6.9
Other Expenses	25.0	3.3	3.6	7.0
Total Expenses	134.8	29.0	27.9	56.9
Profit / (Loss) before before exceptional items and tax	(28.8)	(0.3)	(1.0)	(1.3)
Exceptional Items	30.3	-	-	-
Profit / (Loss) before before tax	(59.1)	(0.34)	(0.96)	(1.3)
Tax Expense	1.8	0.1	0.2	0.3
Profit / (Loss) for the year	(61.0)	(0.4)	(1.2)	(1.6)

Balance Sheet

All figures in USD Mn

Particulars	H1 FY 22	% Composition	FY 21	% Composition
LIABILITIES				
Shareholders' funds	150	60%	151	61%
Total outside borrowings	68	27%	70	28%
Other non-current liabilities	7	3%	8	3%
Current liabilities & Provisions	24	10%	19	8%
TOTAL LIABILITIES	250	100%	248	100%
ASSETS				
Non-Current Assets				
Fixed Assets (Net)	124	50%	126	51%
Other Non-Current Assets	7	3%	7	3%
Current Assets				
Cash & Cash Equivalents	4	2%	5	2%
Trade Receivables	65	26%	66	26%
Other Current Assets	50	19%	45	18%
TOTAL ASSETS	250	100%	248	100%

THANK YOU

For more details, please contact:

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