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February 05, 2016

TAKE/BSE/2015-16

TAKE/NSE/2015-16

The Manager  
Dept. of Corporate Services-Listing  
Bombay Stock Exchange Limited,  
P. J. Towers, Dalal Street,  
Mumbai - 400001

The Manager-Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza,  
Bandra - Kurla Complex, Bandra (East),  
Mumbai - 400051

Dear Sir,

**Sub: Press Release**

We are pleased to enclose a press release for your reference and record.

Kindly note the same and do the needful.

Thanking you,

Yours faithfully,  
For TAKE Solutions Limited

  
Karthic. P.R.  
Asst. Company Secretary



For Immediate Release

**TAKE Solutions reports a 41.7 % y-o-y increase in 9 month ended FY16 revenue**

<i>Figures in INR million unless mentioned</i>	<b>9 months FY 16</b>	<b>y-o-y change (%)</b>
Total Revenue	7,376	41.7%
EBITDA	1,689	56.7%
EBITDA Margin (%)	22.9%	2.2%
Net Profit	885	106.6%
Earnings Per Share (INR)	7.38	106.7%

**Chennai, February 05, 2016:** TAKE Solutions Ltd. [BSE: 532890 | NSE: TAKE], a globally recognized knowledge intensive technology player operating in the niche domains of Life Sciences (LS) and Supply Chain Management (SCM), announced the financial results for the third quarter of FY 2016. The company reported a 9 month ended revenue of INR 7,376 million and net profit of INR 885 million, an increase of 41.7% and 106.6% respectively over the corresponding period last year.

**Key highlights:**

- Acquired Ecron Acunova, a Life Sciences services player, to explore emerging vistas of Biosimilars, Regenerative Medicine and Diagnostic Imaging Agents
- Appointed Raman Kapur as Independent Director, who brings global experience of over 40 years
- Launched PVIndia, a unique pharmacovigilance peer network to provide a forum for the pharmaceutical industry to discuss and ideate on solutions for challenges faced

**Srinivasan H.R., Vice-Chairman and Managing Director, TAKE Solutions** said, “We are pleased to begin 2016 on a positive note, with a satisfactory financial performance and a 9 month ended FY 16 revenue of Q3 revenue of INR 7,376 million. This reflects the success of our strategy to emerge as a 360 degree player in the niche domain of Life Sciences. We have made significant

strides towards this goal through our recent investments, acquisition and our globally acknowledged expertise.”

He further added, “We will continue to be a significant player in this space and are optimistic about capitalizing on strong growth opportunities in the quarters to come.”

#### **About TAKE Solutions**

TAKE Solutions, is a globally recognized knowledge intensive technology player, delivering comprehensive and niche solutions for enterprises across diverse sectors for over 15 years, with key expertise in Life Sciences (LS) and Supply Chain Management (SCM). In the LS domain, TAKE offers IP-based software and extensive knowledge-based solutions to enable efficient clinical, regulatory, safety and content management. In SCM, TAKE’s product suite includes distinct technology with embedded IP that spans enterprise mobility, trading partner collaboration, and material tracking.

TAKE encompasses specialized lines of businesses under distinct brands such as Navitas - a pure play Life Sciences company, TAKE Supply Chain & TAKE MEA - flexible, accessible, mobile Supply Chain software solution providers, APA Engineering - an International Sourcing and Engineering services company, TAKE Innovations - an incubator to facilitate IP Creation and TAKE Enterprise Services Inc. - a specialist provider of technology-driven business solutions and software services. TAKE’s significant recognitions include a patent win from the United States Patent and Trademark Office (USPTO) for its ‘Method for Optimizing Clinical Data Standardization’, a ‘Leader’ certification in Drug Safety Services & Life Sciences R&D IT Outsourcing from IDC, recognition as the ‘Dream Employer of the Year’ at the World HRD Congress and the title of ‘Most Admired Brand -IT’ from the Asian Customer Engagement Forum. With its global headquarters in Chennai, India, TAKE has a proven track record of delivering world-class solutions to more than 400 customers worldwide, including 9 of the top 10 global Pharma companies. For more information, please visit [www.takesolutions.com](http://www.takesolutions.com).

#### **Contacts:**

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